

IT Freedom with Third Party Hardware Maintenance



According to Gartner.....

- 60%

OEM support spending can be reduced by leveraging a blend of OEM and TPM maintenance together in a hybrid solution. Third-party maintenance (TPM) contracts will offer customers an **average of 60% savings off** OEM support list prices.

10 Million

More than 10 million data center or network devices are being maintained by a TPM. The OEM or authorized channel partners often support newer, software-patchable hardware, and the TPM services primarily post-warranty equipment.



35%

In 2020, the number of TPM-related RFI/RFPs that are multi-platform or multi-vendor will **increase by 35%** as TPM becomes more mainstream and is no longer considered a point solution for servers, storage or networking.

**Unsure what to do with your out of warranty IT hardware?
Boost your margins with Innovix Third Party Maintenance Services today!**



HALF THE PRICE

TPM costs half the price as compared to getting services from OEM



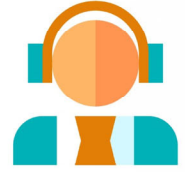
EOS MODELS COVERED

TPM provides support to many brands, covering even end-of-sale models



LONGER FUNCTIONAL PERIOD

Keep your end-of-sale products functional for a longer period of time



EXPERIENCED TECHNICIANS

Receive support from experience technicians



*According to Forrester Research, it costs **FIVE TIMES** more to find a new customer than to retain a current customer. Sometimes, small changes have a big impact on how customers perceive the quality of your service and make the difference between loyalty and high churn rates.*



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